



JOB TITLE: Insurance Sales Agent

COMPANY: Kanza Insurance, LLC - a Subsidiary of Kaw Nation Industries

LOCATION: Kansas, US

COMPENSATION: Base Salary + Commission (Full-Time)

About Us

Kaw Nation Industries (KNI) is a dynamic and growing federally chartered corporation wholly owned by the Kaw Nation, dedicated to fostering economic advancement and achievement within our tribal community. As a holding corporation, KNI manages a diverse array of business ventures across multiple industries, all aimed at enhancing the economic and cultural vitality of the Kaw Nation.

Kanza Insurance, LLC is a newly formed subsidiary of Kaw Nation Industries. We are not just another insurance company; we are a fresh venture rooted in the mission to deliver reliable coverage, build lasting relationships, and create significant economic impact in the communities we serve. With the full support of our parent organization, we invite you to join us in shaping the future of a Native-owned business with ambitious plans and a commitment to excellence in the insurance industry.

Position Overview

We're hiring a full-time Insurance Sales Agent to be part of our founding sales team. This role is ideal for a self-motivated, client-focused professional who's ready to help shape the direction of a startup insurance operation - and be rewarded for it. You'll sell Property & Casualty and Life & Health insurance policies to individuals and businesses across the state of Kansas.

What You'll Be Doing

- Actively sell insurance policies across Property & Casualty and Life & Health lines
- Develop and manage a personal book of business through referrals, outreach, and marketing
- Educate clients on policy options, coverage needs, and pricing structures
- Build long-term relationships based on trust and service
- Meet sales goals and performance targets with integrity
- Stay informed on industry updates, underwriting guidelines, and compliance requirements
- Collaborate with leadership as we grow our operations and expand our presence in Kansas

What We're Looking For

- **Preferred:** Active licenses in both Property & Casualty and Life & Health insurance
- **Required:** Willingness to obtain licensure (we reimburse all related costs if contracted)
- Strong interpersonal and communication skills
- Proven sales ability or strong desire to break into the insurance industry
- A proactive mindset with the ability to work independently and meet goals
- Commitment to professionalism, integrity, and client-first service
- Must be located in Kansas or willing to relocate (this is not a remote position)

What We Offer

- Competitive base salary + uncapped commission structure
- Full reimbursement for licensing and pre-licensing coursework
- An opportunity to shape and influence a startup environment from day one
- Backing and stability of a federally recognized Native American tribe
- Clear advancement potential as we expand our team and services
- A mission-driven culture rooted in integrity, accountability, and community impact

Why Join Us?

You won't just be selling policies - you'll be building a business. This is a rare opportunity to be part of a company at its inception, with the support and vision of the Kaw Nation behind you. If you want more than just a job - if you're ready for a role where your success builds something lasting - we want to talk.

Be part of the launch. Help us build something that matters.

Apply Now

Interested candidates should submit a resume, cover letter, and three professional references to: careers@kawnationindustries.com. The Kaw Nation is committed to creating a diverse environment and is proud to be an equal opportunity employer. All qualified applicants will receive consideration for employment without regard to race, color, religion, gender, gender identity or expression, sexual orientation, national origin, genetics, disability, age, or veteran status.